

The Bottom Line Capital Company

CREDENTIALS PACK 2025

About Bottom Line Capital

Bottom Line Capital (BLC) is a boutique financier that provides financing and investment opportunities to institutional and high net worth investors around the world.

The success of our company is based upon the extensive experience and knowledge of our senior leadership team across investment, property and resource transactions.

BLC provides innovative financing solutions to lending institutions and capital markets.

In property we provide competitively underwritten senior and equity debt facilities for property developers looking to reduce project development risk.

In mining we secure financing for mining companies that struggle to secure financing for capital-expansion programs.





Tawanda has over 20 years' Global experience across Investment Banking covering Venture Capital, International Trade Finance (Metals, Oil & Gas, TMT and Industrials) Private Equity (Primaries, Secondaries and Co-investments), Structured and Project Finance, M&A, Corporate Advisory Funds and Asset management expertise on the buy and sell side.

He has raised over \$5 billion in assets for alternative investments including private equity, private/opportunistic credit and hedge funds. His experience includes leading a syndicate of venture investors into a select group of global companies with strong technology underpinnings, highly differentiated offerings, and validation from sophisticated buyers.

Tawanda enjoys the benefit of a huge global network across venture capital, Investment banking, entrepreneurs and enterprise, from which he has applied a selective criterion for principal investments, as an Angel and Corporate investor (until recently partner at Meridian Asset Management a firm he cofounded with over 1.5B Assets under Management).



Tawanda Great Mangere
DIRECTOR
Bottom Line Capital Pty Ltd

Brent has a strong professional background in accounting and finance. He was an accountant with Deloitte Touche Tohmatsu in New Zealand and subsequently became the senior manager of Corporate Financial Services to NZI Bank for commercial, development and construction finance.

Since 2001, Brent has acted as an Independent Business/Finance Consultant, consulting to individuals and corporations assisting in the structuring of financial transactions and facilitating access to debt funds from institutional and private lenders. Projects included residential and commercial property developments and refinancing.

In 2007, Brent was a founding partner of Aussie Bonds Australia, the coming together of several senior executives with extensive international experience in insurance bonds, banking finance and financial analysis.

Brent has developed an extensive national network of referrers for property and infrastructure projects.



Brent Christie
DIRECTOR
Bottom Line Capital Pty Ltd

Graham Cash
CONSULTANT
Bottom Line Capital Pty Ltd



Graham is a qualified Accountant having had well in excess of 35 years in the profession and was a Business Services Partner in Touche Ross and KPMG.

Since leaving the profession, in addition to commercial consultancy work for some of his old clients, Graham has worked exclusively with a group of wealthy UK families who are UK and Australian Property Underwriters, a global specialist in risk management, assessment, acquisition and financial structures to protect property developers and investors from losing any equity in development projects.

The operations Graham oversees on behalf of the UK group necessarily involves funding considerations for property developers as part of the assessment of which developments they will support via their underwriting arrangements, which usually include insurance and reinsurance arrangements.

Gavin Brown CONSULTANT Bottom Line Capital Pty Ltd



Gavin has almost 50 years of mining experience, having completed major civil and mining projects throughout Australia. He is a member of the Civil Engineering Institute of Engineering in Australia and holds diplomas in Local Government Engineering in both Queensland and New South Wales.

Gavin specialises in open-cut development and the infrastructure pertaining to and utilised in the overall production of the product through to the final process stage.

During the past decade Gavin has been involved at Senior Management level of major infrastructure expansion in the coal mining area for companies such as BMA, Xstrata and Wesfarmers.

Gavin assesses new mining opportunities including analysis of the business opportunity, mining operating requirements and preparation of feasibility studies.

Our Business Units

Equity Secured Capital (EQS) provides capital solutions for property owners and developers, and investment opportunities for investors.

EQS provides Australian property developers and investors an innovative solution designed to remove development risk and provide protection against property market declines.

EQS structures equity and debt protected funding solutions using an underwritten and insured exit strategy which protects equity capital and debt funding.

EQS is focused on supporting property construction projects requiring equity and debt funding solutions. EQS structures investment alongside developer's equity in development projects across Residential, Commercial, Industrial and Mixed-Use developments.







Our Business Units

EQS DEVELOPMENT RISK COVERED BY LIVN PTY LIMITED (LIVN)

PURCHASE CONTRACTS

The developer enters into a property purchase contract with LIVN to purchase properties that are yet to be constructed. The contracts are legally binding agreements between the purchaser and the developer listing all relevant information pertaining to the property that is yet to be constructed. Should the completed development fail to sell, the developer has the option to enforce the purchase contracts.

STRONGER THAN PRESALES

Presales in property development refer to the sale of properties that are yet to be constructed. Developers often use presales to secure funding for their projects and take a 10% deposit from off-the-plan purchasers as collateral however, purchasers may pull out of purchasing the completed property by forfeiting their 10% deposit. LIVN purchase contracts do not require a 10% deposit because the risk of not purchasing the properties on completion, in the event of a property market downturn, is underwritten by insurance and reinsurance agreements.

Our Business Units

Resource Capital Strategies (RCS) provides capital and investment solutions for mining companies facilitated through its extensive database of investment partners.

We focus on the resources the world needs. Global demand for mining products continues to increase and diversify driven by a growing global population, continued urbanisation and material science innovation.

Our strategy is to deliver long-term value and returns, to our investors, through the cycle. To extract the most value and the highest returns from mining assets we look at values and culture, safety and productively, and deployment of technology.

RCS evaluate and make investments across a wide range of mining opportunities, that are in advanced stages of project development and operations.

RCS uses a range of investment instruments to create flexible funding packages to accelerate project production. We structure funding solutions including debt and equity and raise the capital offshore from a range of investors looking to earn through-cycle returns. Investors comprise of offshore pension funds, institutions, high networth individuals, family office, fund-of-fund, and sovereign wealth funds.







Our Project Underwriting Partners

EQUITYSHIELD / LIVN

Equityshield Pty Ltd (ACN 169 021 756) has the exclusive marketing rights to LIVN Purchase Option Contracts in Australia. LIVN purchase options are backed by UK based Inremco 26 Limited (Company Number: 01775797). Inremco is owned by a wealthy UK family that has capitalised LIVN Pty Ltd (ACN 603 646 377) to circ. A\$50m and provides LIVN with an unlimited Parent Company Guarantee.

CONSILLIUM COMPANY

Consillium Company Limited is registered in Guernsey (Registration Number: 69134). Guernsey is perhaps best known as one of the world's leading captive centres; offering a domicile for self-insurance for firms. Apart from captives, Guernsey is also recognised as being a centre for reinsurance and insurance linked securities; offering in particular collateralised catastrophe reinsurance. Consillium underwrites LIVN's Purchase Option Contract obligations in Australia.

SCOR SE

SCOR SE is the world's fourth-largest reinsurer that offer diversified, innovative solutions and services to help clients control and manage risk, balancing a global presence with industry-recognized expertise and cutting-edge financial solutions. Consillium Company Limited reinsures Put obligation risk through SCOR SE.

Our Project Partners

MIDDLE EAST FUNDING

BLC are proud to have established funding partnerships, with sovereign wealth funds and global financial services companies, throughout the Middle East over many years of friendships. BLC specialise in private market assets across real estate, mining and agriculture.

REPUBLIK PROPERTY PARTNERS & RAAS PROPERTY GROUP

Christopher Jones heads The RAAS Group that has been a part of the real estate industry since 2002 and has evolved to be one of the largest Management Rights specialists in Australia.

BRENT CHRISTIE & CO

Brent Christie, since 2001 has acted as an independent Business/Finance Consultant, consulting to individuals and corporations assisting in the structuring of financial transactions and facilitating access to debt funds from institutional and private lenders.

ASIC COMPANIES REGISTRATION CONFIRMATION



Australian Company

BOTTOM LINE CAPITAL PTY LTD ACN 621 451 492

Extracted from ASIC's database at AEST 09:55:14 on 19/04/2025

Company Summary

Name: BOTTOM LINE CAPITAL PTY LTD

ACN: 621 451 492

ABN: 65 621 451 492

Registration Date: 01/09/2017

Next Review Date: 01/09/2025

Status: Registered

Type: Australian Proprietary Company, Limited By Shares

Locality of Registered Office: CREMORNE NSW 2090

Regulator: Australian Securities & Investments Commission

Further information relating to this organisation may be purchased from ASIC.



Bottom Line Capital Pty Ltd ACN 621 451 492

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